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THE BUSINESS YEAR: NIGERIA 2021/22

[The Business Year](#) **The Business Year: Nigeria 2021/22** analyzes the main challenges faced by the West African economy as a consequence of the global COVID-19 pandemic, and how innovation, new ideas and solutions, diversification, and, above all, the country's resilience are helping Nigeria move forward with a positive economic outlook. In this 114-page edition, which features interviews with top business leaders from across the economy, as well as news and analysis, we cover: finance, green economy, energy, industry, agriculture, ICT, transport, real estate, construction, and transport.

DATA INTERPRETATION & DATA SUFFICIENCY FOR CAT & OTHER MBA EXAMS 2ND EDITION

[Disha Publications](#) **The book covers all the aspects of Data Interpretation & Data Sufficiency. The book is divided into 7 chapters. Each chapter describes the concepts related to the chapter along with numerous Solved Examples. The theory portion is followed by 5 levels of exercises in each chapter: 1. Concept Applicator 2. Concept Builder 3. Concept Cracker 4. Concept Deviator 5. Concept Eliminator** The past questions of major exams like CAT/ XAT/ IIFT/ SNAP are covered in the book.

OIL AND GAS PRODUCTION HANDBOOK: AN INTRODUCTION TO OIL AND GAS PRODUCTION

[Lulu.com](#)

PROJECT MANAGEMENT IN THE OIL AND GAS INDUSTRY

[John Wiley & Sons](#) **Oil and gas projects have special characteristics that need a different technique in project management. The development of any country depends on the development of the energy reserve through investing in oil and gas projects through onshore and offshore exploration, drilling, and increasing facility capacities. Therefore, these projects need a sort of management match with their characteristics, and project management is the main tool to achieving a successful project. Written by a veteran project manager who has specialized in oil and gas projects for years, this book focuses on using practical tools and methods that are widely and successfully used in project management for oil and gas projects. Most engineers study all subjects, but focus on project management in housing projects, administration projects, and commercial buildings or other similar projects. However, oil and gas projects have their own requirements and characteristics in management from the owners, engineering offices, and contractors' side. Not only useful to graduating engineers, new hires, and students, this volume is also an invaluable addition to any veteran project manager's library as a reference or a helpful go-to guide. Also meant to be a refresher for practicing engineers, it covers all of the project management subjects from an industrial point of view specifically for petroleum projects, making it the perfect desktop manual. Not just for project managers and students, this book is helpful to any engineering discipline or staff in sharing or applying the work of a petroleum project and is a must-have for anyone working in this industry.**

DESIGN AND MANAGEMENT OF SUSTAINABLE BUILT ENVIRONMENTS

[Springer Science & Business Media](#) **Climate change is believed to be a great challenge to built environment professionals in design and management. An integrated approach in delivering a sustainable built environment is desired by the built environment professional institutions. The aim of this book is to provide an advanced understanding of the key subjects required for the design and management of modern built environments to meet carbon emission reduction targets. In Design and Management of Sustainable Built Environments, an international group of experts provide comprehensive and the most up-to-date knowledge, covering sustainable urban and building design, management and assessment. The best practice case studies of the implementation of sustainable technology and management from the BRE Innovation Park are included. Design and Management of Sustainable Built Environments will be of interest to urban and building designers, environmental engineers, and building performance assessors. It will be particularly useful as a reference book for undergraduate and postgraduate students in the built environment field.**

FINDING NEW WAYS TO ENGAGE AND SATISFY GLOBAL CUSTOMERS

PROCEEDINGS OF THE 2018 ACADEMY OF MARKETING SCIENCE (AMS) WORLD MARKETING CONGRESS (WMC)

[Springer](#) **This proceedings volume explores the new and innovative ways in which marketers find new global customers and build meaningful bridges to them based on their wants and needs in order to ensure high levels of customer satisfaction. Customer loyalty is ensured through continuous engagement with an ever-changing and demanding customer base. Global forces are bringing cultures into collision, creating new challenges for firms wanting to reach geographically and culturally distant markets, and causing marketing managers to rethink how to build meaningful and stable relationships with evermore demanding customers. In an era of vast new data sources and a need for innovative analytics, the challenge for the marketer is to reach customers in new and powerful ways. Featuring the full proceedings from the 2018 Academy of Marketing Science (AMS) World Marketing Congress (WMC) held in Porto, Portugal, this volume provides current and emerging research from global scholars and practitioners that will help marketers to engage and promote customer satisfaction. Founded in 1971, the Academy of Marketing Science is an international organization dedicated to promoting timely explorations of phenomena related to the science of marketing in theory, research, and practice. Among its services to members and the community at large, the Academy offers conferences, congresses, and symposia that attract delegates from around the world. Presentations from these events are published in this Proceedings series, which offers a comprehensive archive of volumes reflecting the evolution of the field. Volumes deliver cutting-edge research and insights, complementing the Academy's flagship journals, the Journal of the Academy of Marketing Science (JAMS) and AMS Review. Volumes are edited by leading scholars and practitioners across a wide range of subject areas in marketing science.**

WORKING MOTHER

The magazine that helps career moms balance their personal and professional lives.

BRITISH QUALIFICATIONS 2018

A COMPLETE GUIDE TO PROFESSIONAL, VOCATIONAL AND ACADEMIC QUALIFICATIONS IN THE UNITED KINGDOM

[Kogan Page Publishers](#) **Now in its 48th edition, British Qualifications 2018 is the definitive one-volume guide to every qualification on offer in the United Kingdom. With an equal focus on both academic and vocational studies, this essential guide has full details of all institutions and organizations involved in the provision of further and higher education and is an essential reference source for careers advisors, students and employers. It also includes a comprehensive and up-to-date description of the structure of further and higher education in the UK. British Qualifications 2018 has been fully updated and includes valuable information on awards provided by over 350 professional institutions and accrediting bodies, details of academic universities and colleges and a full description of the current framework of academic and vocational education. It is compiled and checked annually to ensure accuracy of information.**

TARGET MH-CET (MBA / MMS) 2022 - PAST PAPERS (2007 - 2021) + 5 MOCK TESTS 13TH EDITION

[Disha Publications](#) **The Thoroughly Updated 13th edition of Target MH-CET 2022 book covers Previous Solved Papers (2007 to 2021) and 5 Mock tests as per latest pattern. The solution to each and every question has been provided. The Past Papers will guide you in terms of understanding the Pattern, Types of Questions & their Level of Difficulty. # Thus in all there are 14 Past Papers as the MH-CET paper was not held in 2013. # 5 Mock tests designed exactly as per the pattern of the 2021 MH-CET exam. # Each Mock Test contains 200 questions on the 3 sections: Section I: Logical & Abstract Reasoning (100). Section II: Quantitative Aptitude (50) Section III: Verbal Ability & Reading Comprehension (50) # The detailed solution to the questions are provided immediately after the tests. # A total of 3700+ MCQs with explanation.**

200 PUZZLING PHYSICS PROBLEMS

WITH HINTS AND SOLUTIONS

[Cambridge University Press](#) **This book will strengthen a student's grasp of the laws of physics by applying them to practical situations, and problems that yield more easily to intuitive insight than brute-force methods and complex mathematics. These intriguing problems, chosen almost exclusively from classical (non-quantum) physics, are posed in accessible non-technical language requiring the student to select the right framework in which to analyse the situation and decide which branches of physics are involved. The level of sophistication needed to tackle most of the two hundred problems is that of the exceptional school student, the good undergraduate, or competent graduate student. The book will be valuable to undergraduates preparing for 'general physics' papers. It is hoped that even some physics professors will find the more difficult questions challenging. By contrast, mathematical demands are minimal, and do not go beyond elementary calculus. This intriguing book of physics problems should prove instructive, challenging and fun.**

NEO-NATIONALISM AND UNIVERSITIES

POPULISTS, AUTOCRATS, AND THE FUTURE OF HIGHER EDUCATION

JHU Press "This book offers the first significant examination of the rise of neo-nationalism and its impact on the missions, activities, behaviors, and productivity of leading national universities. This book also presents the first major comparative exploration of the role of national politics and norms in shaping the role of universities in nation-states, and vice versa, and discusses when universities are societal leaders or followers-in promoting a civil society, facilitating talent mobility, in researching challenging social problems, or in reinforcing and supporting an existing social and political order"--

GREAT ANSWERS TO TOUGH CAREER DILEMMAS

TEST YOUR APTITUDE, BE INSPIRED AND DISCOVER YOUR IDEAL CAREER

Kogan Page Publishers Whether you are entering or re-entering the current job market, it can be a daunting prospect filled with self-doubt, a lack of knowledge and confusion. Great Answers to Tough Career Dilemmas helps you to overcome these setbacks by finding out which jobs you are suited for and providing information on how to get there. Beginning with a startling insight into the current job market with emerging trends and new opportunities, such as working for the super-rich and media technology, it provides a complete aptitude test and analyses to give you a clear picture of which jobs you would excel at. It then provides 900 career solutions along with routes to study, links to resources and potential employers. Along with real life case studies of successful career changers from all over the world, Great Answers to Tough Career Dilemmas provides advice, encouragement and inspiration to help you make the brave decision to follow your dream career.

MAJOR CHALLENGES FACING HIGHER EDUCATION IN THE ARAB WORLD: QUALITY ASSURANCE AND RELEVANCE

Springer This book focuses on two crucial issues that need to be addressed as a matter of urgency by universities in the Arab region, namely (a) conducting independent assessments of the quality of their teaching, research, administration, governance, and planning; and (b) determining the relevance of their teaching, research, and societal impacts. Although well-established around the world in manufacturing industries and private-sector service industries, including the research and commercialisation arms of the major universities and research institutes, it is only in recent years that quality-assurance (QA) assessments have started to be applied to most aspects education. Several Arab universities are adopting various forms of QA but some variants are little more than bureaucratic "box-ticking" exercises with minimal commitment by staff to the ultimate aim of continuing self-improvement. This book will be of interest to senior management at faculty and departmental level and above in all Arab universities specifically, and more generally in Islamic institutions of higher education. Senior management in other universities, especially in the developing world will benefit from its analyses and recommendations.

PROCESSING OF HEAVY CRUDE OILS

CHALLENGES AND OPPORTUNITIES

EMERGING ISSUES IN ISLAMIC FINANCE LAW AND PRACTICE IN MALAYSIA

Emerald Group Publishing Through a thorough analysis of emerging legal and regulatory issues in Islamic finance law and practice in Malaysia, this exciting new study covers issues such as blockchain technology, anti-money laundering, and FinTech in Islamic finance.

BRITISH QUALIFICATIONS 2017

A COMPLETE GUIDE TO PROFESSIONAL, VOCATIONAL AND ACADEMIC QUALIFICATIONS IN THE UNITED KINGDOM

Kogan Page Publishers Now in its 47th edition, British Qualifications 2017 is the definitive one-volume guide to every qualification on offer in the United Kingdom. With an equal focus on vocational studies, this essential guide has full details of all institutions and organizations involved in the provision of further and higher education and is an essential reference source for careers advisors, students and employers. It also includes a comprehensive and up-to-date description of the structure of further and higher education in the UK. The book includes information on awards provided by over 350 professional institutions and accrediting bodies, details of academic universities and colleges and a full description of the current framework of academic and vocational education. It is compiled and checked annually to ensure accuracy of information.

GMAT OFFICIAL GUIDE VERBAL REVIEW 2022

BOOK + ONLINE QUESTION BANK

John Wiley & Sons Add over 340 verbal practice questions to your prep. Designed by the makers of the GMAT™ exam. Your official source of real GMAT questions from past exams. Set yourself up for success with extra practice on the verbal section of the GMAT exam. Study with over 340 practice questions not included in the main Official Guide. Study answer explanations to understand the reasoning behind the answers to help improve your performance. GMAT practice questions are organized by difficulty level: easy, medium and hard. Start at the beginning and work your way up to the hard questions as you build upon your knowledge. All practice questions are from past GMAT exams. The GMAT Official Guide Quantitative Review 2022 provides 3 ways to study: Book: Know what to expect on the GMAT exam Learn the exam structure with an introductory review chapter followed by 25 practice questions. Review common formulas and concepts using quick reference sheets. Master quantitative reasoning with over 340 practice questions from past GMAT exams, organized by difficulty level. GMAT Online Prep Tools: Focus your studying - Bonus: included with purchase! Practice online with the same questions from the book. Create custom practice sets by difficulty level and by fundamental skill. Track your progress using performance metrics. Prepare for exam day by timing your practicing in exam mode. Test your knowledge of key concepts with flash cards. Mobile App: Your GMAT prep on the go Study offline after downloading the question sets. Sync between devices. Start on your phone, finish on your computer. Add GMAT Official Guide Quantitative Review 2022 to your GMAT prep; the official source of practice questions from past GMAT exams. This product includes print book with a unique access code to the Online Question Bank and Mobile App.

NEW ASPECTS OF QUANTITY SURVEYING PRACTICE

Routledge In this fourth edition of New Aspects of Quantity Surveying Practice, renowned quantity surveying author Duncan Cartlidge reviews the history of the quantity surveyor, examines and reflects on the state of current practice with a concentration on new and innovative practice, and attempts to predict the future direction of quantity surveying practice in the UK and worldwide. The book champions the adaptability and flexibility of the quantity surveyor, whilst covering the hot topics which have emerged since the previous edition's publication, including: the RICS 'Futures' publication; Building Information Modelling (BIM); mergers and acquisitions; a more informed and critical evaluation of the NRM; greater discussion of ethics to reflect on the renewed industry interest; and a new chapter on Dispute Resolution. As these issues create waves throughout the industry whilst it continues its global growth in emerging markets, such reflections on QS practice are now more important than ever. The book is essential reading for all Quantity Surveying students, teachers and professionals. It is particularly suited to undergraduate professional skills courses and non-cognate postgraduate students looking for an up to date understanding of the industry and the role.

SELLING TO CHINA

A GUIDE TO DOING BUSINESS IN CHINA FOR SMALL- AND MEDIUM-SIZED COMPANIES

iUniverse The conventional wisdom that only large corporations can do business in China is a thing of the past. Small- and medium-sized businesses today enjoy the same opportunities in China once granted only to large, multinational conglomerates. In Selling to China, author Stanley Chao helps all businesses learn effective ways to deal with Chinese businesspeople and private and state-owned companies; analyze whether certain products or services are viable for the Chinese market; understand the psyche of the Mao Generation Chinese who are now China's business owners, executives, and government leaders; and develop low-cost, market-entry strategies Filled with clear, tangible steps and applicable personal anecdotes, Selling to China bridges the gap between Western and Chinese cultures, languages, and histories to help businesses enter the Chinese marketplace.

ENTERPRISE

ENTREPRENEURSHIP AND INNOVATION

THEORY, PRACTICE AND CONTEXT

Springer Nature This book provides an overview of the theory, practice and context of entrepreneurship and innovation at both the industry and firm level. It provides a foundation of ideas and understandings designed to shape the reader's thinking and behaviour to better appreciate the role of innovation and entrepreneurship in modern economies, and to recognise their own abilities in this regard. The book is aimed at students studying advanced levels of entrepreneurship, innovation and related fields as well as practitioners (for example, managers, business owners). As entrepreneurship and innovation are largely indivisible elements and cannot be adequately understood if studied separately, the book provides the reader with an overview of these elements and how they combine to create new value in the market. This edition is updated with recent international research, including research and examples from Europe, the US, and the Asia-Pacific region.

BRITISH QUALIFICATIONS

A COMPLETE GUIDE TO EDUCATIONAL, TECHNICAL, PROFESSIONAL AND ACADEMIC QUALIFICATIONS IN BRITAIN

Kogan Page Publishers In a single volume, the new edition of this guide gives comprehensive coverage of the developments within the fast-changing field of professional, academic and vocational qualifications. Fully indexed, it provides details on all university awards and over 200 career fields, their professional and accrediting bodies, levels of membership and qualifications, and is a one-stop guide for careers advisors, students and parents. It should also enable human resource managers to verify the qualifications of potential employees.

GMAT FOUNDATIONS OF VERBAL

PRACTICE PROBLEMS IN BOOK AND ONLINE

Manhattan Prep Publishing Developed for test-takers who need a refresher, Manhattan Prep's GMAT Foundations of Verbal provides a user-friendly review of basic verbal concepts crucial for GMAT success. Written by active instructors with 99th-percentile scores, GMAT Foundations of Verbal is designed to help students, particularly ESL students, who struggle with the basics of the verbal section of the GMAT. The book comes with robust online resources, including a practice test, a question bank and interactive lessons. Designed to be user-friendly for all students, GMAT Foundations of Verbal provides: Review of foundational grammar such as parts of speech and sentence structure Strategies for tackling the three verbal question types—Sentence Correction, Critical Reasoning, and Reading Comprehension Easy-to-follow examples and comprehensive explanations GMAT Foundations of Verbal is an invaluable resource for any student who wants to cement their understanding and build their basic verbal skills for the GMAT.

LUBRICATION ENGINEERING

THE DEVELOPMENT OF BRIDGES

DESIGN ECONOMICS FOR THE BUILT ENVIRONMENT

IMPACT OF SUSTAINABILITY ON PROJECT EVALUATION

John Wiley & Sons The drive towards environmentally friendly buildings and infrastructure has led to a growing interest in providing design solutions underpinned by the core principles of sustainability to balance economic, social and environmental factors. Design Economics for the Built Environment: Impact of sustainability on project evaluation presents new directions, reflecting the need to recognise the impact of climate change and the importance of sustainability in project evaluation. The aim is to provide a new approach to understanding design economics in the context of the changing policy environment, legislative and regulatory framework, and increasing economic, environmental and social pressure as result of the sustainability agenda. The book follows a structured approach from theories and principles in the earlier chapters, to the practical applications and emerging techniques focusing on value and social, economic and environmental considerations in making design decisions. It starts with the policy context, building on various theories and principles such as, capital cost, value of design and resource-based theories, the new rules of measurement (NRM) to explore cost planning, the relationship between height and costs, key socio-economic and environmental variables for design appraisal, eco-cost/value ratio (EVR), whole life theory and the treatment of carbon emission as external costs, productivity and efficiency, fiscal drivers and legal framework for carbon reduction, procurement and allocation of risks in contracts. Case studies, practical examples and frameworks throughout reinforce theories and principles and relate them to current practice. The book is essential reading for postgraduate students in architecture, building and quantity surveying and is also a valuable resource for academics, consultants and policy-makers in the built environment.

CONSTRUCTION QUANTITY SURVEYING

A PRACTICAL GUIDE FOR THE CONTRACTOR'S QS

John Wiley & Sons The revised and updated comprehensive resource for Quantity Surveyors working with a construction contractor The second edition of Construction Quantity Surveying offers a practical guide to quantity surveying from a main contractor's perspective. This indispensable resource covers measurement methodology (including samples using NRM2 as a guide), highlights the complex aspects of a contractor's business, reviews the commercial and contractual management of a construction project and provides detailed and practical information on running a project from commencement through to completion. Today's Quantity Surveyor (QS) plays an essential role in the management of construction projects, although the exact nature of the role depends on who employs the QS. The QS engaged by the client and the contractor's QS have different parts to play in any construction project, with the contractor's QS role extending beyond traditional measurement activities, to encompass day-to-day tasks of commercial building activities including estimating, contract administration, and construction planning, as well as cost and project management. This updated and practical guide: Focuses on the application, knowledge and training required of a modern Quantity Surveyor Clearly shows how Quantity Surveying plays an essential central role within the overall management of construction projects Covers measurement methodology, the key elements of the contractor's business and the commercial and contractual management of a construction project The construction industry changes at fast pace meaning the quantity surveyor has a key role to play in the successful execution of construction projects by providing essential commercial input. Construction Quantity Surveying meets this demand as an up-to-date practical guide that includes the information needed for a Quantity Surveyor to perform at the highest level. It clearly demonstrates that quantity surveying is not limited to quantifying trade works and shows it as an important aspect of commercial and project management of construction projects.

LOGISTICS AND SUPPLY CHAIN MANAGEMENT

Sultan Chand & Sons The objective of this book is to convey the basic functions and activities of logistics to the readers and make them to understand the process associated with logistics activity. This book also highlights that the logistics act as an important support function to generate revenue by delivering goods at right time and right place. This book not only elaborates the contents related to logistics, it also helps the students to equip with needed skills to execute a logistics activity such as Communication skills, Decision making skills, Analytical skills, Organizing skills and Time Management Skills. This book also motivates the students to take up the job in logistics sector, as the Logistics field is booming in India

COST MODELLING

Routledge Cost models underlie all the techniques used in construction cost and price forecasting, yet until relatively recently industry has been unfamiliar with their characteristics and properties. An understanding of the various types of cost model is vital to enable effective cost control and the development of future forecasting techniques. This volume brings together more than 20 seminal contributions to building cost modelling and introduces the major landmarks in progress and thinking in this field: * strategies and directions * explorations in cost modelling * cost-product/process modelling * dealing with uncertainty The strong techniques bias of this book will appeal to construction professionals involved in estimating, as well as researchers and students of building economics.

FINANCIAL REPORTING & ANALYSIS

USING FINANCIAL ACCOUNTING INFORMATION

South-Western Pub Using real-world examples to thoroughly involves readers with financial statements, Financial Reporting and Analysis, 9e builds skills in analyzing real financial reports through statements, exhibits, and cases of actual companies. Emphasis is placed on the analysis and interpretation of the end result of financial reporting " financial statements.

LOGIC AND CRITICAL REASONING

OFFSHORE OIL AND GAS DIRECTORY

FORMERLY NORTH SEA OIL GAS DIRECTORY

This directory provides in-depth information on a range of suppliers and services, including named contacts, within the industry. The comprehensive nature of its coverage ensures high usage by operating companies and their branches throughout the world, plus offshore specifiers and contractors. It is aimed for use by key decision makers in all sectors of the industry including technical engineers, production managers and buyers, senior directors and managing directors.

APPLIED PETROLEUM RESERVOIR ENGINEERING

Pearson Basic level textbook covering concepts and practical analytical techniques of reservoir engineering.

AUTOMOTIVE MECHATRONICS

AUTOMOTIVE NETWORKING, DRIVING STABILITY SYSTEMS, ELECTRONICS

Springer As the complexity of automotive vehicles increases this book presents operational and practical issues of automotive mechatronics. It is a comprehensive introduction to controlled automotive systems and provides detailed information of sensors for travel, angle, engine speed, vehicle speed, acceleration, pressure, temperature, flow, gas concentration etc. The measurement principles of the different sensor groups are explained and examples to show the measurement principles applied in different types.

PROJECT MANAGEMENT FOR CONSTRUCTION

FUNDAMENTAL CONCEPTS FOR OWNERS, ENGINEERS, ARCHITECTS, AND BUILDERS

Chris Hendrickson

BEYOND THE MBA HYPE

A GUIDE TO UNDERSTANDING AND SURVIVING B-SCHOOLS

PROCUREMENT AND CONTRACT STRATEGIES

Thomas Telford This document provides guidance for users of NEX in determining the procurement and contract strategies to meet project objectives and in the application of contracts from the NEC3 family in meeting these strategies.

PORTFOLIO MANAGEMENT FOR NEW PRODUCTS

Addison Wesley Publishing Company A powerful new approach to maximizing the value of your company's product development projects.

WELL TEST ANALYSIS

THE USE OF ADVANCED INTERPRETATION MODELS

Elsevier This book on well test analysis, and the use of advanced interpretation models is volume 3 in the series Handbook of Petroleum Exploration and Production. The chapters in the book are: Principles of Transient Testing, Analysis Methods, Wellbore Conditions, Effect of Reservoir Heterogeneities on Well Responses, Effect of Reservoir Boundaries on Well Responses, Multiple Well Testing, Application to Gas Reservoirs, Application to Multiphase Reservoirs, Special Tests, Practical Aspects of Well Test Interpretation.

HOSTAGE AT THE TABLE

HOW LEADERS CAN OVERCOME CONFLICT, INFLUENCE OTHERS, AND RAISE PERFORMANCE

John Wiley & Sons George Kohlrieser—an international leadership professor, consultant, and veteran hostage negotiator—explains that it is only by openly facing conflict that we can truly progress through the most difficult business challenges. In this provocative book, he reveals how the proven techniques and psychological insights used in hostage negotiation can be applied successfully to any personal or business relationship. Step by step, he outlines the seven key factors that anyone can use to remove the blocks that stand in the way of resolving tough problems and shows how business leaders, in particular, can develop and access the skills they need to create trust and a positive mind-set in their companies.